

Which Path Are You Choosing?

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John Milton, British poet, said, "The mind is its own place, and in itself can make heaven of Hell, and hell of Heaven."

Caught in the aftermath of financial insanity, I am hearing more and more TAB members, other business owners and friends who are being forced to deal with messes left by others; people who thought they could get something for nothing. What truth did those people miss? The *Law of Service and Reward* — a universal, provable truth. We cannot rewind life, nor control what people in high places do in their attempts to make things better. The only options we have are our reactions to the insanities that have already occurred.

Napoleon Hill, author of the classic *Think and Grow Rich*, said, "The key to your success is in finding needs and filling them." This is not just a great slogan for a cement truck. With firms failing, markets crashing and millions of people scared and hurting, there are **more needs now** than I have ever seen in my nearly half century of observing the business world. That is why at our TAB meetings we are regularly asking the question: "**Crisis or Opportunity?**" At TAB, we are not whining, we are talking about leveraging on possibilities.

When we step back from the blame game and truly open our eyes, we can begin to see little ways to make things better. By choice, we can either walk with the long line of doom-and-gloomers — or we can step aside and begin finding ways to make things better. **What are the little ways that can make things better for you?** What is that "one-percent solution" you can act on today?

Irish author, Frederick Langbridge, said, "Two men look out through prison bars; one sees mud and the other sees stars." And Viktor Frankl, Austrian psychiatrist and author of *Man's Search for Meaning*, said, "The last of the human freedoms — to choose one's attitude in any given set of circumstances, to choose one's own way."

One of our roles as TAB Members is to help our fellow business owners find the way. Which path are you choosing?